## LESSON PLAN

Name of Assistant Professor: Dr. Tanjum Kamboj

Class: BMC 6th Semester

Subject: Personality Development and Presentation Skills

Lesson Plan: From January 2020 to April 2020

Lesson Frank Profit January 2020 to April 2020	
<b>Week 1</b> 01.01.2020-04.01.2020 Introduction to Personality Development The concept of personality–Significance of personality development.	
Week 2 06.01.2020-11.01.2020	The concept of success and failure: What is success?
<b>Week 3</b> 13.01.2020-18.01.2020 responsible for successQ	Hurdles in achieving success - Overcoming hurdles - Factors
Week 4 20.01.2020-25.01.2020	What is failure - Causes of failure. SWOT analysis.
Week 5 27.01.2020-01.02.2020 Factors affecting attitudes	Attitude & Motivation Attitude, Concept, Significance,
<b>Week 6</b> 03.02.2020-8.02.2020 Disadvantages - Ways to develop p	Positive attitude – Advantages –Negative attitude, ositive attitude-
Week 7 10.02.2020-15.02.2020	Class test
<b>Week 8</b> 17.02.2020-22.02.2020 Differences between personalities having positive and negative attitude. Concept of motivation, Significance, Internal and external motives	
Week 9 24.02.2020-29.03.2020	Importance of self- motivation- Factors leading to de-motivation
<b>Week 10</b> 02.03.2020-07-03-2020 Self-esteem Term self-esteem - Symptoms - Advantages - Do's and Don'ts to develop positive self-esteem - Low self esteem - Symptoms	
Week 11 09.03.2020-14.03.2020	KUK Vacation
Week 12 16.03.2020-21.03.2020 self esteem. Interpersonal Relations	Personality having low self esteem - Positive and negative ships